# 1. Criteria for empanelment of valuer

The empanelled valuer shall carry out valuation of different type of assets as under:-

- (i) Land and Building
- (ii) Plant & Machinery
- (iii) Stocks and Trade
- (iv) Agricultural Land

# A) Educational Qualification & previous work experience:-

#### I] Valuation of Land & Building/Real Estate:-

From 01.01.2020 **only academically qualified valuers** possessing following qualifications in valuation of Land & Building / Real Estate shall be empanelled.

- (a) Post Graduate degree in valuation of real estate from a recognized university i.e. the universities established under State or Central Acts with 2 years' experience in valuation of real estate.
- (b) Examination in valuation of real estate conducted by any institution which is recognized by the Govt. of India for recruitment to superior services or posts with 2 years' experience in valuation of real estate

The educational qualifications for empanelment as valuers of Land & Building/real estate from 01.01.2016 till 31.12.2019 shall be as under:

Sr.	Educational	Work	Remarks
No.	Qualifications	Experience	
1	Bachelor's degree in Civil Engineering / Architecture / Town Planning or equivalent.	5 years' work experience in the field of valuation of real	The applicants with these qualifications who have not attained the age of 60 years as on 01.01.2016 will also have to pass an

			(b) For applicants attained the age of 60 and above
			The applicants with these qualifications who have attained the age of 60 years and above as on 01.01.2016 will also have to undergo two week training in the subjects which are vital for valuation of real estate and not covered in course curriculum of civil engineering, architecture and town planning from recognized universities/the institution conducting the examination in valuation of real estate which are recognized by the Govt. of India for recruitment to superior services or posts on or before 31.12.2019.  Note: The applicants empanelled on the basis of criteria laid down under sr.no.1(a&b) above shall be eligible for empanelment even after 1.1.2020
2	Diploma in Civil Engineering / Architecture.	8 years' work experience in the field of valuation of real estate after completion of the diploma	They must complete six months course in valuation of real estate prescribed under Sr.no.1 above.
3		1 0	-
4	Master's degree in Valuation of real estate awarded by a recognized	experience in the field of valuation of	-

5	Chartered / Professional	Since the process of procurement of
	membership of the	membership with these organizations
	Royal Institution of	includes training as an integral
	Chartered Surveyors	component, no further experience
	RICS) or American	requirement is being prescribed.
	Society of Appraisers	
	(ASA) or Appraisal	
	Institute (AI), USA	
	obtained by passing an	
	examination equivalent	
	to examinations	
	mentioned under sr.no.	
	(3) & (4) above.	

The Diploma Holders in Civil Engineering / Architecture are eligible for empanelment to undertake valuations with value upto Rs.1 crore only.

#### II] Valuation of Plant & Machineries:-

From 1.1.2020 only academically qualified valuers possessing following qualifications in valuation of plant & machinery shall be empanelled.

- (a) Post Graduate degree in valuation of plant & machinery from a recognised university i.e. the universities established under State or Central Acts with 2 years' experience in valuation of plant & machinery.
- (b) Examination in valuation of plant & machinery conducted by any institution which is recognized by the Govt. of India for recruitment to superior services or posts with 2 years' experience in valuation of plant & machinery

# The educational qualifications for empanelment as valuers of plant & machinery from 1.1.16 to 31.12.2019 shall be as under:

Sr.	Educational	Work Experience	Remarks
No.	Qualification	-	
1	Bachelor's	5 years work	(a) For applicants below the age of 60:
	degree in	experience in the	
	mechanical,	field of valuation	Graduate in mechanical, electrical, production,
	electrical,	of plant &	industrial, computer, mining, chemical, textile,
	chemical,	machinery after	electronics etc. engineering, from a recognised
	production,	completion of the	university with 5 years' experience in valuation of
	computer	degree or	plant & machinery. The applicants with these
	Engineering	equivalent	qualifications who have not attained the age of 60
	etc.		years as on 1.1.2016 will have to pass an
			examination for a duration of one semester in the
			subjects which are vital for valuation of plant &
			machinery and not covered in course curriculum
			of above examinations from recognised
			universities or the institution conducting the
			examination in valuation of plant & machinery
			which are recognised by the Govt. of India for
			recruitment to superior services or posts on or
			before 31.12.2019

			(b) For applicants attained the age of 60 and above
			Graduate in mechanical, electrical, production, industrial, computer, mining, chemical, textile, electronics etc. engineering, from a recognised university with 5 years' experience in valuation of plant & machinery. The applicants with these qualifications who have attained the age of 60 years as on 1.1.2016 will have to undergo two week training (topics to be covered in such a programme is enclosed) in the subjects which are vital for valuation of plant & machinery and not covered in course curriculum of above examinations from recognised universities or the institution conducting the examination in valuation of plant & machinery which are recognised by the Govt. of India for recruitment to superior services or posts on or before 31.12.2019.  Note: The applicants empanelled on the basis of criteria laid down under 1(a) and (b) shall be eligible for
2	Diploma in mechanical, electrical, production, chemical etc engineering.	8 years work experience in the field of valuation of plant and machinery after completion of the diploma	They must complete six months course in valuation of plant and machinery prescribed under Sr.no.1 above.  The applicants empanelled on the basis of criteria laid down under sr.no.2 shall be eligible for empanelment even after 1.1.2020
3	Master's degree in Valuation of plant & machinery awarded by a recognized University in India	2 years work experience in the field of valuation of plant & machinery after completing the examination	

# III. Valuers of Agricultural land

# Educational qualifications and experience for Empanelment as Valuers of Agricultural Land:

There is no Act to regulate profession of valuation of agricultural land.

There are no courses available in our country to qualify as a valuer of agricultural land. Valuer of agricultural land ought to have knowledge of following principles of valuation

- Cost, price, value and worth
- Various types of value
- Value elements ingredients characteristics
- Annuities capitalization rate of capitalization redemption of capital
- Three approaches to value viz. Income, Market and cost
- Laws applicable to agricultural land

Till the courses are available the empanelment may be carried out as per criteria laid down under the Wealth Tax Rule 8A (3) and same is reproduced below:

**Rule 8A (3)** A Valuer of agricultural lands (Other than plantations referred to in subrule (4) shall have the following qualifications, namely:-

- i. he must be a graduate in agricultural science of a recognized university and must have worked as a farm valuer for a period of not less than five years; and
- ii. he must be a person formerly employed in a post under Government as Collector, Deputy Collector, Settlement Officer, Land Valuation Officer, Superintendent of Land Records, Agricultural Officer, Registrar under the Registration Act, 1908 (16 of 1908), or any other officer of equivalent rank performing similar functions and must have retired or resigned from such employment after having rendered service in any one or more of the posts aforesaid for an aggregate period of not less than five years.

#### IV. Valuers of Agricultural Land (Plantations) under Wealth Tax Rule 8A(4)

# Educational qualifications and experience for Empanelment

A valuer of coffee plantation, tea plantation, rubber plantation or, as the case may be, cardamom plantation shall have the f following qualifications, namely:--

- (i) he must have, for a period of not less than five years, owned, or acted as manager of a coffee, tea, rubber or, as the case may be, cardamom plantation having an area under plantation of not less than four hectares in the case of a cardamom plantation or forty hectares in the case of any other plantation; or
- (ii) he must be a person formerly employed in a post under Government as a Collector, Deputy Collector, Settlement Officer, Land Valuation Officer, Superintendent of Land Records, Agricultural Officer, Registrar under the Registration Act, 1908 (16 of 1908), or any other officer of equivalent rank performing similar functions and must have retired or resigned from such employment after having rendered service in any one or more of the posts aforesaid for an aggregate period of not less than five years, out of which not less than three years must have been in areas, wherein coffee, tea, rubber or, as the case may be, cardamom is extensively grown.

#### V. Valuers of Stock (inventory), Shares

In the case of these assets criteria laid down under the Wealth Tax Rule 8A (7) to be adopted.

**Rule 8A (7)** a Valuer of stocks, shares, debentures, securities, shares in partnership firms and of business assets, including goodwill but excluding those referred to in sub-rules (2) to (6) and (8) to (11), shall have the following qualifications, namely,

- i. he must be a member of the Institute of Chartered Accountants of India or the Institute of Cost and Works Accountants of India [or the Institute of Company Secretary of India]; and
- ii. he must have been a practice as chartered accountant or a cost and works accountants or a company secretary for a period of not less than ten years and his gross receipts from such practice should not be less than fifty thousand rupees in any three of the five preceding years.

Evidence of previous experience needs to be provided to the Banks / FIs. In case of companies / partnership firms undertaking valuations, the qualification and experience shall apply to the lead valuers of the company / all partners of the partnership firm.

## B) Minimum age requirement :-

Minimum age shall be 25 years and there is no maximum age limit.

#### C) Membership of Professional Bodies

It is important that a valuer actively participates in professional activities in various professional bodies. It shall be necessary that every valuer empanelled by Banks/FIs in India be a member in good standing of any one of the under mentioned associations namely:

Institution of Valuers (IOV)
Institution of Surveyors (Valuation Branch) (IOS)
Institution of Government Approved Valuers (IGAV)
Practicing Valuers Association of India (PVAI)
The Indian Institution of Valuers (IIV)
Institution of Estate Managers and Appraisers (I.Esma)
Centre for Valuation Studies, Research and Training (CVSRT)
Royal Institution of Chartered Surveyors, India Chapter (RICS)
American Society of Appraisers (ASA), USA
Appraisal Institute (AI), USA

## D) Categories of Valuers

The empanelment of valuers therefore shall be in the following categories:

S1.	Category of	Work Experience in	Value of property for assignment
No.	Valuers	Undertaking Valuation	of Valuation Work
1.	A	More than 10 years	No limit
2.	В	More than 5 years and less	Upto □50 crores
		than 10 years	
3.	С	Upto 5 years	Upto □5 crore

Valuers need to furnish proof of experience. Any one of the following may be accepted as proof of experience:

- 1. Letter of empanelment by any Bank / FI
- 2. Letter of empanelment by any Court of India
- 3. Registration Certificate under Wealth Tax Act, 1957
- 4. Letter of appointment as valuation consultant by Government of India/any State Government / any Municipality / any Municipal Corporation
- 5. Letter of appointment as valuer employee by Government of India / any State Government / any Municipality / any Municipal Corporation
- 6. Letter of appointment as a valuer employee by any Limited Company engaged in the business of valuation
- 7. Letter of appointment as a valuation consultant by any Limited Company.
- 8. Letter of appointment as a valuer employee by any partnership/ proprietorship / private limited Company engaged in the business of valuation for the last five years

# E) Registration with Government

Registration with the central / state governments is desirable but not compulsory. However, it may be noted that for undertaking valuations under the SARFAESI Act, valuation has to be obtained from Registered Valuer under the Wealth Tax Act (Sections 34 AA to 34 AE). While assigning / outsourcing valuation work to valuers, it is necessary that banks take the provisions of the SARFAESI Act into account and comply accordingly.

#### F) References

Carrying out a reference check is extremely important in order to verify the competence of a valuer. Valuers need to submit at least 3 reference letters and banks need to verify the quality of services provided by the valuer in the previous instances before empanelling the valuers on their panel. The referees shall be either (i) bank managers where previously the valuer had done valuations or (ii) companies for whom the valuer had previously done valuations. The reference letter shall be on the letter head of the bank / Financial company / any other company where valuations have been done and shall be duly signed by a senior level manager / officer.

#### **G)** Other Conditions

In addition to the above, at the time of empanelment, the valuer shall give an undertaking, code of conduct and Application for Empanelment of Valuer as per enclosed format.